

PROXY FORM

2017 ANNUAL GENERAL MEETING



FOR ALL ENQUIRIES CALL:

Australia: 1800 11 33 99 New Zealand: 0800 174 007
United Kingdom: (0870) 702 0000 Outside Australia: (61 3) 9415 4010

LODGE YOUR PROXY:

Online: www.investorvote.com.au

For Intermediary Online subscribers only
(custodians) www.intermediaryonline.com

By Mail to: Computershare Investor Services Pty Limited

GPO Box 242
Melbourne
Victoria 3001
Australia

Yarra Falls
452 Johnston Street
Abbotsford
Victoria 3067
Australia

The Pavilions
Bridgwater Road
Bristol BS99 6ZZ
United Kingdom

Private Bag 92119
Auckland 1142
New Zealand

Alternatively you can fax your Proxy Form to:

(within Australia) 1800 783 447 (outside Australia) (61 3) 9473 2555



APPOINT YOUR PROXY AND VIEW THE 2017 ANNUAL REPORT ONLINE

Go to www.investorvote.com.au or scan the QR Code with your mobile device.
Follow the instructions on the secure website to appoint your proxy.

YOUR ACCESS INFORMATION FOR APPOINTING YOUR PROXY ONLINE:

PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential. Please dispose of this form carefully if you appoint your proxy online.

FOR YOUR PROXY FORM TO BE EFFECTIVE, IT MUST BE RECEIVED BY 10:00AM (AEDT) SUNDAY, 17 DECEMBER 2017

HOW TO DIRECT YOUR PROXY TO VOTE

APPOINTMENT OF PROXY

The details set out below are subject to the additional details set out in Steps 1 and 2 overleaf.

Voting 100% of your holding: Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box in respect of an item, your proxy may vote as they choose on that item. If you mark more than one box on an item your vote will be invalid on that item.

Voting a portion of your holding: Indicate a portion of your voting rights by inserting the number or percentage of shares you wish your proxy to vote in the For, Against or Abstain box or boxes. The sum of the votes to be cast by your proxy on an item of business must not exceed your voting entitlement or 100%.

Appointing a second proxy: You are entitled to appoint up to two proxies to attend the Meeting and vote on a poll. If you appoint two proxies you must specify the number or percentage of shares you wish each proxy to vote, otherwise each proxy may vote half of the shares. Fractions of votes will be disregarded. When appointing a second proxy write both names and the number or percentage of shares for each in Step 1 overleaf.

A proxy need not be a shareholder of the Company.

LODGEMENT OF A PROXY

This Proxy Form (and any authority under which it is signed or a certified copy of that authority) or any other proxy voting instructions must be received by ANZ not later than 48 hours before the commencement of the Meeting. Any Proxy Form, authority, certified copy of an authority or other proxy voting instructions received after that time will not be valid for the scheduled Meeting. Proxy Forms (and any authorities under which they are signed or

certified copies of those authorities) may be sent by mail or by fax using any of the address details or the facsimile numbers shown above. As an alternative to using this Proxy Form, shareholders may record their proxy voting instructions electronically at www.investorvote.com.au or by scanning the above QR Code with their mobile device.

SIGNING INSTRUCTIONS FOR PROXY FORMS

Individual: Where the holding is in one name, the shareholder must sign.

Joint Holding: Where the holding is in more than one name, all of the shareholders should sign.

Power of Attorney: If this Proxy Form is signed on behalf of the shareholder under Power of Attorney and you have not already lodged the Power of Attorney with the Share Registrar, please attach a certified photocopy of the Power of Attorney to this Proxy Form when you return it.

Companies: Where the company has a Sole Director who is also the Sole Company Secretary, this Form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this Form should be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held.

ATTENDING THE MEETING

If a representative of a corporate shareholder or a corporate proxy is to attend the Meeting, it will be necessary to provide the appropriate Appointment of Corporate Representative Form prior to admission. An Appointment of Corporate Representative Form may be obtained from Computershare or online at www.investorcentre.com

**GO ONLINE TO APPOINT YOUR PROXY,
OR TURN OVER TO COMPLETE THE FORM** →

PROXY FORM

Change of address If your address details are incorrect, mark this box and make the correction in the space to the left. Shareholders sponsored by a broker (reference number commences with 'X') should advise their broker of any changes.

Where applicable below, please mark 'X' to indicate your directions

STEP 1 APPOINT A PROXY TO VOTE ON YOUR BEHALF

I/We being a shareholder/s of Australia and New Zealand Banking Group Limited (ANZ) and entitled to attend and vote at the 2017 Annual General Meeting of ANZ (Meeting) hereby appoint

the Chairman of the Meeting* **OR**

If you are not appointing the Chairman of the Meeting as your proxy, please write the full name of the individual or body corporate you are appointing as your proxy. Do not insert your own name(s).

or failing the individual or body corporate named, or if no individual or body corporate is named, the Chairman of the Meeting as my/our proxy to act generally at the Meeting on my/our behalf and to vote in accordance with the following directions (or if no directions have been given, as the proxy sees fit) at the 2017 Annual General Meeting of ANZ to be held at the Darling Harbour Theatre, Level 2, International Convention Centre Sydney, 14 Darling Drive, Sydney NSW 2009 at 10:00am (AEDT) on Tuesday, 19 December 2017 and at any adjournment of the Meeting.

*If you wish to direct your proxy how to vote on any or all items of business – see Step 2 below.

Exercise of proxies by the Chairman: Where authorised and permitted to do so, the Chairman of the Meeting intends to vote undirected proxies in favour of each item of business.

Chairman authorised to exercise proxies on remuneration related matters: If I/we have appointed the Chairman of the Meeting as my/our proxy (or the Chairman of the Meeting becomes my/our proxy by default), I/we expressly authorise the Chairman of the Meeting, to the extent permitted by law, to exercise my/our proxy in respect of items 2 and 3 notwithstanding that each of those items is connected directly or indirectly with the remuneration of a member of the key management personnel of ANZ.

Important: Please refer to the Notice of Meeting for the detailed voting restrictions for items 2, 3 and 5. In particular, CPS3 holders (including nominees and custodians) should note that they cannot vote their ordinary shares in favour of item 5 but can vote them against that item.

STEP 2 ITEMS OF BUSINESS

PLEASE NOTE: If you mark the **Abstain** box for an item, you are directing your proxy not to vote on your behalf on a show of hands or a poll and your votes will not be counted in computing the required majority on a poll.

Board Recommendation: The Board recommends shareholders vote FOR all items of business.

| | | For | Against | Abstain |
|-----|--|--------------------------|--------------------------|--------------------------|
| For | 2 Adoption of the Remuneration Report | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| For | 3 Grant of Performance Rights to Mr S C Elliott | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| | 4 Re-election of Board Endorsed Candidates | | | |
| For | (a) To re-elect Ms I R Atlas | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| For | (b) To re-elect Mr D M Gonski AC | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| For | (c) To re-elect Mr J T Macfarlane | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| For | 5 Approval of selective capital reduction in respect of CPS3 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

SIGN SIGNATURE OF SHAREHOLDER(S) *This section must be completed.*

INDIVIDUAL OR SHAREHOLDER 1

Sole Director and Sole Company Secretary

SHAREHOLDER 2

Director

SHAREHOLDER 3

Director/Company Secretary

Contact Name _____ Contact Daytime Telephone () _____ Date / / 2017